FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

FINANCIAL STATEMENTS MARCH 31, 2021

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INDEPENDENT AUDITOR'S REPORT

TO THE DIRECTORS LLOYDMINSTER REGION HEALTH FOUNDATION INC. LLOYDMINSTER, SASKATCHEWAN

Opinion

We have audited the financial statements of Lloydminster Region Health Foundation Inc., which comprise the statement of financial position as at March 31, 2021 and the statements of operations and changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the statement of financial position of the Lloydminster Region Health Foundation Inc. as at March 31, 2021 and their results of operations and changes in fund balances and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Lloydminster Region Health Foundation Inc. in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Lloydminster Region Health Foundation Inc.'s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Lloydminster Region Health Foundation Inc. or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Lloydminster Region Health Foundation Inc.'s financial reporting process.

Auditor's Responsibility for the Audit of Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Lloydminster Region Health Foundation Inc.'s internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Lloydminster Region Health Foundation Inc.'s ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Lloydminster Region Health Foundation Inc. to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

WLS LLP

Lloydminster, Alberta

Chartered Professional Accountants

STATEMENT OF FINANCIAL POSITION MARCH 31, 2021

	 2021				 2020			
ASSETS	General	I	Designated		Endowment		Total	Total
Current Assets								
Cash	641,058		27,916		-		668,974	290,787
Accounts receivable	3,536		10,749		-		14,285	20,400
GST receivable	1,812		-		-		1,812	2,955
Inventory	26,837		-		-		26,837	30,129
Prepaid expenses	 22,829					_	22,829	 23,359
	696,072		38,665		-		734,737	367,630
Investments (Note 4)	1,948		245,320		2,678,979		2,926,247	2,514,041
Property, plant and equipment								
(Note 5)	 9,071		-	_	-		9,071	 8,109
	\$ 707,091	\$	283,985	\$	2,678,979	\$	3,670,055	\$ 2,889,780

LIABILITIES AND FUND BALANCES

Current Liabilities	
Accounts payable and accrued	
liabilities	

Accounts payable and accrued					
liabilities	19,401	751,434	-	770,835	596,365
CEBA loan (Note 7)	40,000	-	-	40,000	-
Due to (from) other funds	1,959,001	(2,270,774)	311,773		
	2,018,402	(1,519,340)	<u> </u>	810,835	596,365
Fund Balances (Page 5)	(1,311,311)	1,803,325	2,367,206	2,859,220	2,293,415
	\$ <u>707,091</u>	\$ <u>283,985</u>	\$ <u>2,678,979</u>	\$ <u>3,670,055</u>	\$ <u>2,889,780</u>

Approved On Behalf Of The Board

Director

Director

STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES YEAR ENDED MARCH 31, 2021

		2020			
	General	Designated (Note 11)	Endowment (Note 12)	Total	Total
Revenue					
Donations	547,581	968,447	-	1,516,028	1,274,623
Grants	3,170	-	-	3,170	3,097
Investment income (loss) (Note 10)	1,788	36.093	394.145	432.026	(60,071)
Event and gaming revenue (Note 8)	343,311	25,994	-	369,305	557,072
Net income - gift shop (Page 14)	(46,995)	-	-	(46,995)	(19,992)
Other income	85	-	-	85	922
CEWS & other government subsidies	103,425			103,425	
	952,365	1,030,534	394,145	2,377,044	1,755,651
Expenses					
Administration	91,442	1,829	19,046	112,317	116,296
Fundraising	113,681	3,723	-	117,404	107,225
Event and gaming costs (Note 8)	23,565	12,532	-	36,097	340,959
Salaries	279,165			279,165	304,551
	507,853	18,084	19,046	544,983	869,031
Excess (Deficiency) of Revenues Over Expenses before Grants	444,512	1,012,450	375,099	1,832,061	886,620
over Expenses before Grants	444,012	1,012,400	575,055	1,052,001	000,020
Grants to enhance healthcare (Note 9)	202,152	1,046,504	17,600	1,266,256	1,090,214
Excess (Deficiency) of Revenues					
Over Expenses	242,360	(34,054)	357,499	565,805	(203,594)
Fund Balances, beginning of year	(1,595,659)	1,838,353	2,050,721	2,293,415	2,497,009
Interfund Transfers (Note 13)	41,988	<u>(974)</u>	<u>(41,014</u>)	<u> </u>	
Fund Balances, end of year	\$ <u>(1,311,311</u>)	\$ <u>1,803,325</u>	\$ <u>2,367,206</u>	\$ <u>2,859,220</u>	\$ <u>2,293,415</u>

Refer to Notes 8 & 14 for contributed materials included in revenues and expenses.

STATEMENT OF CASH FLOWS YEAR ENDED MARCH 31, 2021

	2021	2020
Operating Activities		
Cash received from donations	1,300,239	1,172,139
Cash received from events and gaming	377,638	506,626
Cash received from grants	3,170	3,097
Investment income received	96,395	56,407
Cash received from gift shop sales	37,122	166,401
Cash received from other income	85	922
Cash received from government subsidies	101,469	-
Cash paid for administration and fundraising expenses	(186,613)	(235,722)
Cash paid for granting	(900,830)	(674,039)
Cash paid for events and gaming	(50,656)	(286,067)
Cash paid for salaries and benefits	(279,165)	(304,551)
Cash paid for gift shop supplies and services	(49,982)	(127,170)
Cash paid for gift shop salaries and benefits	<u>(51,497</u>)	<u>(65,503</u>)
	397,375	212,540
Financing		
Loan proceeds (CEBA)	60,000	
Investing Activities		
Cash received as endowment	-	60,000
Cash received for investments (net)	(76,470)	(305,681)
Purchase of property, plant and equipment	(2,718)	(1,050)
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	<u>(79,188</u>)	<u>(246,731</u>)
Net Increase (Decrease) In Cash	378,187	(34,191)
Cash at beginning	290,787	324,978
Cash At End	\$ <u>668,974</u>	\$ <u>290,787</u>

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2021

1. Purpose of the Organization

The Lloydminster Region Health Foundation Inc. is an organization formed to enhance public healthcare in the community by generating and receiving donations.

The Foundation was incorporated under the provisions of the Non-Profit Corporations Act (Saskatchewan) on November 8, 1983 as the Lloydminster Regional Hospital Foundation Inc. Effective June 16, 1995, the Foundation changed its name to the Lloydminster Region Health Foundation Inc. (the "Foundation"). The Foundation was registered as an extra-provincial corporation in Alberta on September 2, 2007. The Foundation is a registered public charity under the Income Tax Act (Canada) and accordingly, is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

2. Significant Accounting Policies

The financial statements have been prepared for management in accordance with Canadian accounting standards for not-for-profit organizations. The precise determination of many assets and liabilities is dependent on future events. As a result, the preparation of financial statements for a period involves the use of estimates and approximations. The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

Fund Accounting

The Foundation follows the restricted fund method of accounting for contributions. Funds are held in accordance with the objectives specified by the donors in accordance with directives issued by the Board. Transfers between the funds are made when it is considered appropriate and authorized by the Board. These interfund transfers are recorded in the Statement of Operations and Changes in Fund Balances.

The General Fund accounts for the Foundation's general and unrestricted fundraising activities and reports resources which are not externally restricted.

The Designated Fund reports amounts which are restricted externally by donors in support of community care, acute care, continuing care, and greatest needs.

The Endowment Fund includes those funds where either donor or internal restrictions require that the principal be maintained by the Foundation in perpetuity. Amounts specifically identified as endowments by donors are included in revenue and expenses of the Fund, and investment income earned is allocated in accordance with the Foundation's endowment policy, which is agreed to by the donors at the time the contribution is endowed.

Inventories

Inventories are valued at the lower of cost or net realizable value as estimated by management. Cost is determined by using a first in, first out method.

Investments

The investments of the Foundation are recorded at market value. Pooled funds and other investments are based on values reported by the external investment manager and fixed income investments are valued based on cost plus accrued income, which approximates fair value. Investment income, which consists of interest, distributions from pooled funds and realized and unrealized gains and losses, is recorded as revenue in the Statement of Operations and Changes in Fund Balances.

Investment income subject to donor restrictions stipulating that it be added to the principal amount of the endowment is recognized as revenue of the Endowment Fund. Unrestricted investment income earned on Designated and General Fund resources is recognized as revenue of the General Fund.

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2021

2. Significant Accounting Policies (con't)

Property, plant and equipment

Property, plant and equipment are recorded at cost. Depreciation is provided for using the straight-line method over the estimated useful life of the assets. The annual rates of depreciation used are 10-50% on equipment and 20% on computer equipment, computer software and website.

Financial instruments

The Foundation initially measures its financial assets and financial liabilities at fair value. The Foundation subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statement of operations.

Financial assets measured at amortized cost include cash and accounts receivable. Financial liabilities measured at amortized cost include accounts payable, accrued liabilities and grants payable.

Revenue recognition

Restricted contributions are recognized as revenue of the Designated and Endowment funds and unrestricted contributions are recognized as revenue of the General fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Event and gaming revenues are recognized in the fiscal year in which the program is concluded. Revenues are deferred for the following that take place subsequent to year end: lottery prize draws and events held.

During the fiscal year 2017/18, the Foundation implemented a Recovery of Fundraising and Operational Costs Policy. The purpose of this policy is to more closely associate fundraising benefits and costs across all donations to generate a pool of resources that will be available for the operation of the Foundation. A 15% fee is charged on General and Designated donations and recognized as revenue in the General Fund.

Gift shop sales are recognized when goods are provided to the purchaser at the point of sale. Rental income on televisions and telephones is recognized as the service is provided. Lottery ticket sales are recognized as tickets are sold.

Due to (from) other funds

At certain points in time, the Foundation may have amounts owed between certain funds. These interfund balances are non-interest bearing and have no fixed terms of repayment.

Contributed Materials and Services

Contributed materials are recorded when a fair value can be reasonably estimated and when such materials are used in the normal course of operations and would otherwise have been purchased.

Volunteers contribute several hours per year to assist with the Foundation's fundraising activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2021

3. Financial Instruments

The Foundation is exposed to various risks through its financial instruments.

Interest rate risk

Interest rate risk is the risk to the Foundation's earnings that arise from fluctuations in interest rates and the degree of volatility of these rates. See Note 4.

Credit risk

The Foundation is exposed to credit risk on receivables from its customers and donors. Credit risk is considered to be minimal due to the nature of the Foundation's operations.

Liquidity risk

Liquidity risk is the risk of being unable to meet cash requirements or fund obligations as they become due. It stems from the possibility of a delay in realizing the fair value of financial instruments. The Foundation manages its liquidity risk by constantly monitoring forecasted and actual cash flows and financial liability maturities, and by holding assets that can be readily converted into cash.

4. Investments

		2021				
	General	Designated	Endowment	Total	Total	
Investment portfolios Equity in Credit Union	1,948	245,320	2,678,979	2,924,299 <u>1,948</u>	2,512,314 1,727	
	\$ <u>1,948</u>	\$ <u>245,320</u>	\$ <u>2,678,979</u>	\$ <u>2,926,247</u>	\$ <u>2,514,041</u>	

The Foundation's investment portfolios are managed by an external professional investment manager, to which a quarterly management fee is paid. Total fees for 2021 were \$20,790 (2020 - \$17,836). The current average fee rate for 2021 was 0.77% (2020 - 0.74%). The portfolio is invested as follows: GIC's - 9.5% and equity pooled funds 90.5%.

5. Property, Plant and Equipment

		2020		
	Cost	Accumulated Depreciation	Net Book Value	Net Book Value
Equipment	94,240	90,688	3,552	1,210
Computer equipment	6,553	6,553	-	-
Computer software	78,383	78,383	-	-
Website	11,662	11,662	-	-
Leasehold Improvements	13,798	8,279	5,519	6,899
	\$ <u>204,636</u>	\$ <u>195,565</u>	\$ <u>9,071</u>	\$ <u>8,109</u>
Depreciation charged to operations			\$ <u>1,757</u>	\$ <u>2,226</u>

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2021

6. Grants Payable

Grants and grants payable are recorded when the grant is awarded and approved by the Board. Payments made against these amounts are based on invoices received.

2024

2020

Included in accounts payable and accrued liabilities are grants payable outstanding at year end totaling \$751,434 (2020 - \$577,115)

7. Canada Emergency Business Account Loan (CEBA)

			2021	4	2020
(a)	CEBA loan	\$	40,000	\$	-

(a) CEBA loan provided by the Government of Canada through the Synergy Credit Union, in the amount of \$60,000, is interest free to December 31, 2022. The loan contains a forgivable portion and the Foundation has the option to repay \$40,000 by December 31, 2022, and the remaining \$20,000 will be forgiven by the Government of Canada. If the company chooses not to repay the \$40,000 by December 31, 2022 the full \$60,000 will be converted to a term loan due on December 31, 2025, repayable in monthly blended payments with a 5% interest rate commencing January 1, 2023. There is reasonable assurance the Foundation will repay the loan on or before 31, 2022; the loan has been reduced to the expected balance due of \$40,000 and the forgivable portion of \$20,000 has been recorded as subsidy income. The loan is unsecured.

8. Events and Gaming Revenue

	2021			2020			
<u>Events:</u>	Revenue	Expense	Net	Revenue	Expense	Net	
Gala (Note 1) Muck Run (Note 1) Walk the Talk Summer Scramble Battle of Alberta Under The Stars Movie Night Radiothon Walk with Dustin Golf (Note 1)	4,500 50 - 7,850 - 1,966 341,295 44 355,705	(2,206) (2,359) - - (466) (20,741) (1,529) (27,301)	2,294 (2,309) - 7,850 - 1,500 320,554 (1,485) <u>328,404</u>	297,999 35,509 17,463 - 166,426 - - 7,990 <u>525,387</u>	(177,202) (25,776) (556) - (116,558) - - (8,878) (328,970)	120,797 9,733 16,907 - 49,868 - - (888) <u>196,417</u>	
Gaming:							
SHA Lottery Battle of Alberta Lottery The Goat's Wish Gala Worth a Mint Lottery	11,770 - 1,830 	(7,415) - (1,381) 	4,355 - 449 	655 11,030 - 20,000	(3,497) (5,640) - (2,852)	(2,842) 5,390 - <u>17,148</u>	
	13,600	<u>(8,796</u>)	4,804	31,685	<u>(11,989</u>)	19,696	
\$	<u> </u>	\$ <u>(36,097</u>)	\$ <u>333,208</u>	\$ <u>557,072</u>	\$ <u>(340,959</u>)	\$ <u>216,113</u>	

Included in event and gaming revenue and expenses are Movie Under the Stars and Radiothon in the current year and Gala, Muck Run, and Walk the Talk gift-in-kind amounts of \$1,518 (2020 - \$49,365).

Note 1 - These specific events were cancelled in 2021, however revenues and expenses were still incurred.

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2021

9. Grants to Enhance Healthcare

The classification of significant amounts granted is as follows:

		2021				
	General	Designated	Endowment	Total	Total	
Community Care Acute Care Continuing Care Greatest Needs	- - - 202,152	191,247 821,501 33,756	17,600 - - -	208,847 821,501 33,756 202,152	362,028 491,063 45,179 <u>191,944</u>	
	\$ <u>202,152</u>	\$ <u>1,046,504</u>	\$ <u> </u>	\$ <u>1,266,256</u>	\$ <u>1,090,214</u>	

10. Investment Income

Investment income earned on the Foundation's assets consists of the following:

		2021				
	General	Designated	Endowment	Total	Total	
Interest and dividends Realized gains (losses) Net change in unrealized	1,788 -	7,846 82	85,682 893	95,316 975	65,154 (13,752)	
gain (losses) on investments		28,165	307,570	335,735	<u>(111,473)</u>	
Ş	5 <u>1,788</u>	\$ <u>36,093</u>	\$ <u>394,145</u>	\$ <u>432,026</u>	\$ <u>(60,071</u>)	

11. Designated Fund

The Designated Fund consists of funds available for spending that are restricted by donors for the following purposes:

	2021	2020
Community Care	611,247	708,320
Acute Care	444,994	639,088
Continuing Care	738,223	489,937
Greatest Needs	<u>8,861</u>	1,008
	\$ <u>1,803,325</u>	\$ <u>1,838,353</u>

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2021

12. Endowment Fund

The Endowment Fund consists of externally restricted contributions received by the Foundation and internal resources transferred by the Board to the Endowment Fund.

	2021	2020
Internally imposed endowments approved by Board Goodfellow education, the income from which must be used for		
student nursing scholarships Goodfellow general, the income from which must be used for emerging needs	759,481	664,261
	682,854	588,559
Hugh Stevens, the income from which must be used for innovation and technology	753,260	649,101
	2,195,595	1,901,921
Externally imposed endowments Pat Redden, the income from which must be used for		
nursing scholarships	109,368	91,881
Jane Ruptash, the income from which must be used for nursing scholarships	62,243	56,919
	\$ <u>2,367,206</u>	\$ <u>2,050,721</u>

13. Interfund Transfers

Transfers between funds consist of the following:

		2021			2020
	General	Designated	Endowment	Total	Total
Administration charges	41,014	-	(41,014)	-	-
Event proceeds	450	(450)	-	-	-
Project reallocation	524	(524)			
	\$ <u>41,988</u>	\$ <u>(974</u>)	\$ <u>(41,014</u>)	\$ <u> </u>	\$ <u> </u>

In 2021, the Board approved the above noted transfers.

14. Contributed Materials

Included in the financial statements are gift in kind contributions in the amount of \$217,107 (2020 - \$104,985). Of this amount, \$1,518 (2020 - \$49,365) is included in the event and gaming revenue related to the Movie Under the Stars and the Radiothon in the current year and the Gala, Muck Run, Boundary Battle of Alberta, and Walk the Talk in the prior year. Media gift in kind contributions totaled \$21,320 (2020 - \$39,679) and represents newspaper and radio advertising. Included in grants to enhance health care are gift in kind contributions of \$175,000 (2020 - \$0). Other gift in kind amounts included in donation revenue totaled \$19,269 (2020 - \$15,941) and represent items donated for various projects.

It is the Board's policy to immediately dispose of securities donated to the Foundation. As a result, gains and losses on such disposals are not reflective of the Board's management and stewardship of these investments. As such the statement of cash flows reflects these proceeds on disposal as cash received from donations rather than investing activities.

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2021

15. Related Party Transactions

The following summarizes the Foundation's related party transactions for the year.

Donation revenue	2021		2020	
Directors Management	\$ 181,265 7,678	\$	15,637 4,969	

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties. The current year includes a donation of ambulances from a director.

At the end of the year, there were no amounts due to or from related parties.

16. COVID-19

In March 2020, the World Health Organization declared a global pandemic due to the novel coronavirus (COVID-19). The situation is constantly evolving, and the measures put in place are having multiple impacts on local, provincial, national and global economies.

Management is uncertain of the effects of these changes on its financial statements and believes that any disturbance may be temporary; however, there is uncertainty about the length and potential impact of the disturbance.

As a result, we are unable to estimate the potential impact on the Foundation's operations as at the date of these financial statements.

SCHEDULE OF GIFT SHOP OPERATIONS YEAR ENDED MARCH 31, 2021

	2021	2020
Sales	37,122	165,262
Cost of Sales	48,025	111,734
Gross margin	<u>(10,903</u>)	53,528
Operating Expenses		
Depreciation	1,485	2,226
Interest and bank charges	698	1,138
Marketing	2,304	2,702
Postage and office supplies	1,474	385
	,	
Repairs and maintenance	318	1,884
Salaries	51,497	65,503
	57,776	73,838
Operating Income	(68,679)	(20,310)
Other Income		
Interest	104	318
CEWS & other government subsidies	21,580	
Net IOSS	\$ <u>(46,995</u>)	\$ <u>(19,992</u>)